
**PUBLICATION OF AWARD OF CONTRACT FOR CONSULTING SERVICES
FOR PROJECTS FINANCED BY THE AFRICAN DEVELOPMENT BANK**

INFORMATION NOTICE

Publication date: 4th September 2025

Country: Botswana

Executing Agency: Human Resource Development Council

Name of Project/Study: National Human Resource Development Strategy

Loan/Grant Number: 5500155016072

Name of Request for Proposals (RFP): Consulting Services for Review and Development of the National Human Resource Development Strategy for Botswana

Selection Method: Quality & Cost-Based Selection

Date of publication of EOI: 6th May 2024

Date of publication of RFP: 25th July 2024

Technical Proposals opening date: 28th August 2024

Financial Proposals opening date: 19th November 2024

Date of approval by the Bank of the draft negotiated Contract: 5th June 2025

Name of Selected Consultant: CH Business Consulting SA. (CH Group)

Nationality: Portugal

Address: Centro de Negócios da AIP – Edifício Rosa, Rau da Junqueira, n.º 39, 2º andar – sala 5, 1300-342 Lisboa

Contract Award Price: \$ 91,300. 00

Contract Start date: 1st September 2025

Contract Duration: Six Months

Summary of Scope of Contract Awarded: Consultancy services for summative evaluation and development of a transformative national human resource development strategy, with a high level implementation plan, for Botswana.

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Physical Address: Plot 60113, Block 7, Ext 48, Gaborone, Botswana

Postal Address: Private Bag BR108, Gaborone, Botswana

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Total Number of Proposals Received: Four (4)

1. Name: CH Business Consulting SA. (CH Group)

Nationality: Portugal

Address: Centro de Negócios da AIP - Edifício Rosa, Rau da Junqueira, n.º 39, 2º andar – sala 5, 1300-342 Lisboa

Technical Points: 76/100

Evaluated Price: \$ 81,175.00

Final Points: 83.2 / 100

Ranking: 1st

2. Name: Lattanzio Kibs Spa

Nationality: Italy

Address: Via Cimarosa, 4 Milan 20144

Technical Points: 73/100

Evaluated Price: \$ 171, 800.00

Final Points: 65.28 / 100

Ranking: 2nd

3. Name: Joint Minds Consult

Nationality: Botswana

Address: Plot 51 Unit 7, International Commerce Park, Gaborone

Technical Points: 67.75/100

Evaluated Price: Did not proceed to financial evaluation

Final Points: N/A

Ranking: N/A

4. Name: Public Administration International

Nationality: United Kingdom

Address: 56 Russell Square, London, WC 1B 4HP, United Kingdom

Technical Points: 61/100

Evaluated Price: Did not proceed to financial evaluation

Final Points: N/A

Ranking: N/A

***N.B.:** Any consultant who wishes to ascertain the grounds on which its proposal was not selected, should request an explanation from the Executing Agency. In any event, the Bank reserves the right to review any complaint of a bidder at any time following the award.*

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